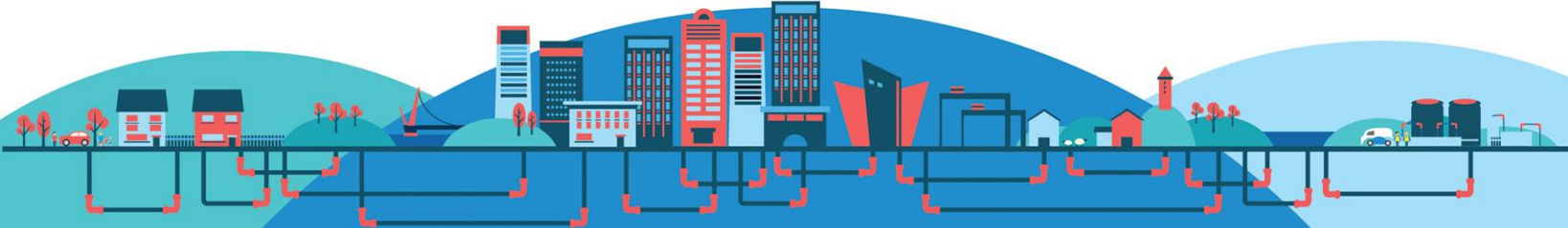




Procurement in Northern Ireland Water



NI Water Procurement Aims

- Best Value for Money
- Compliance with Regulations
- Open & Transparent Competitions
- Integration with wider Executive policies




Best Value for Money


The concept of “Best Value for Money” is defined as:
"The most advantageous combination of cost, quality and sustainability to meet customer requirements"



Top areas of spend are:

- Capital Infrastructure
 - Energy
 - Infrastructure Maintenance
 - Customer Support
 - Chemicals
 - Waste Disposal
- 

Goods Purchased include:

- Water and Wastewater Infrastructure
 - Building and Maintenance materials
 - Energy
 - Chemicals
 - Lab Supplies
 - Work Wear / PPE
 - Vehicles
 - IT & Software
 - Office Supplies
- 

Services Purchased include:

- Networks Maintenance and Leakage Services
 - Waste Management
 - M&E Services
 - Customer Support Services
 - Engineering and Construction Services
 - ICT Services
 - Legal services
 - Facilities Management
 - Professional Services & Marketing
- 

Where to find NI Water Tenders

Tenders with an estimated value of £50,000 and above:
eTendersNI <https://etendersni.gov.uk/epps/home.do>

Tenders are also advertised on the Find a Tender Service (FTS) –
<https://www.find-tender.service.gov.uk/Search>



The eTendersNI service is available for all UK public sector organisations

Registration and use is free of charge to all suppliers



How will a tender be evaluated?

Most Economically Advantageous Tender (MEAT)

- Cost
- Quality - Methodology, Staff Employed, QA Controls, Supervision.
- Environmental Management – if appropriate to the goods/services being purchased

From 1st June 2022 public procurement no longer solely awards contracts based on cost and quality but tenders (above threshold) must allocate a minimum of 10% to social value. This will apply to service contracts valued above £123,000 and construction contracts valued above £4.7million.



What happens if I am not successful

All tenderers are notified at the same time and debrief material is contained within the intent to award letter and will include:

- How many were in the competition
- Your overall ranking
- How your bid scored against each of the criteria
- How your costs ranked overall

Regulated Competitions include for a statutory standstill period for a minimum of 10 days (Alcatel)



Guidance for Small and Medium Sized Businesses

Financial standing is proportionate to the project value


Where all necessary resources are not available suppliers can establish consortia

Emphasis on the need for main suppliers to adopt sound supply chain management policies and practices across the supply chain

Smaller firms can also play a key role in the delivery of NI Water work by forming a significant part of a main contractor's supply chain.



Key Points / Links

- Read the whole tender document
 - Ensure you understand the Requirements/Specification
 - Check that you have completed all parts of the tender
 - Recheck before submitting
 - Leave sufficient time to submit tender documents
 - If you have a query on any part of a tender, contact NI Water using the eTendersNI secure messaging service
 - [Link to NI Water's upcoming Tenders](#)
 - [Link to eTenders](#)
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water



Delivering what matters

